STATISTICAL CHALLENGES WITH MODELING MOTOR VEHICLE CRASHES: UNDERSTANDING THE IMPLICATIONS OF ALTERNATIVE APPROACHES

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ABSTRACT

There has been considerable research conducted over the last 20 years focused on predicting motor vehicle crashes on transportation facilities. The range of statistical models commonly applied includes binomial, Poisson, Poisson-gamma (or Negative Binomial), Zero-Inflated Poisson and Negative Binomial Models (ZIP and ZINB), and Multinomial probability models. Given the range of possible modeling approaches and the host of assumptions with each modeling approach, making an intelligent choice for modeling motor vehicle crash data is difficult at best. There is little discussion in the literature comparing different statistical modeling approaches, identifying which statistical models are most appropriate for modeling crash data, and providing a strong justification from basic crash principles. In recent years, for example, it has been suggested that the motor vehicle crash process can successfully be modeled by assuming a dual-state data generating process, which implies that entities (e.g., intersections, road segments, pedestrian crossings, etc.) exist in one of two states—perfectly safe and unsafe. As a result the ZIP and ZINB are two models that have been applied to account for the preponderance of “excess” zeros frequently observed in crash count data.

The objective of this study is to provide defensible guidance on how to appropriate model crash data. We first examine the motor vehicle crash process using theoretical principles and a basic understanding of the crash process. It is shown that the fundamental crash process follows a Bernoulli trial with unequal probability of independent events, also known as Poisson trials. We examine the evolution of statistical models as they apply to the motor vehicle crash process, and indicate how well they statistically approximate the crash process. We also present the theory behind dual-state process count models, and note why they have become popular for modeling crash data. A simulation experiment is then conducted to demonstrate how crash data give rise to “excess” zeroes frequently observed in crash data. It is shown that the Poisson and other mixed probabilistic structures are approximations assumed for modeling the motor vehicle crash process. Furthermore, it is demonstrated that under certain (fairly common) circumstances excess zeroes are observed—and that these circumstances arise from low exposure and/or inappropriate selection of time/space scales and not an underlying dual state process. In conclusion, carefully selecting the time/space scales for analysis, including an improved set of explanatory variables and/or unobserved heterogeneity effects in count regression models, or applying small area statistical methods (observations with low exposure) represent the most defensible modeling approaches for datasets with a preponderance of zeros.

Key words: zero-inflated models, Poisson distribution, Negative Binomial distribution, Bernoulli trials, safety performance functions, small area analysis
INTRODUCTION

There has been considerable research conducted over the last 20 years on the development of safety performance functions (SPFs) (or crash prediction models) for predicting crashes on highway facilities (Abbe's et al., 1981; Hauer et al., 1988; Persaud and Dzbik, 1993; Kulmala, 1995; Poch and Manering, 1996; Lord, 2000; Ivan et al., 2000; Lyon et al., 2003; Miaou and Lord, 2003; Oh et al, 2003). During this period, most improvements have been focused on the tools for developing predictive models, such as the application of random-effect models (Miaou and Lord, 2003), the Generalized Estimating Equations (GEE) (Lord and Persaud, 2000), and Markov Chain Monte Carlo (MCMC) (Qin et al., 2004; Miaou and Lord, 2003) methods for modeling crash data.

Regardless of the statistical tool applied, these models require the use of a probabilistic structure for describing the data generating process (dgp) (motor vehicle crashes). Traditional Poisson and Poisson-gamma (or Negative Binomial) processes are the most common choice, but in recent years, some researchers have applied “zero-inflated” or “zero altered” probability models, which assume that a dual-state process is responsible for generating the crash data (Shankar et al., 1997; Shankar et al., 2003; Qin et al., 2004; Kumara and Chin, 2003, Lee and Mannering, 2002). These models have been applied to capture the “excess” zeroes that commonly arise in crash data—and generally have provided improved fit to data compared to Poisson and Negative Binomial (NB) regression models.

On the horizon are other methods such as multivariate zero-inflated Poisson (MZIP) models, multi-logit Poisson, multinomial Poisson, spline functions, and small area statistical methods. Some of these methods also may offer opportunities for researchers to fit statistical models to crash data.

Given the broad range of possible modeling approaches and the host of assumptions associated with each modeling approach, making an intelligent choice for modeling motor vehicle crash data is difficult. Using statistical models such as zero-inflated count models or spline functions to obtain the best statistical fit is no longer a challenge, and over-fitting data can become problematic (Loader, 1999). Hence, a balance must be found between the logical underpinnings of the statistical theory and the predictive capabilities of the selected predictive models (Miaou and Lord, 2003). In the very least, modelers of motor vehicle crash data should carefully contemplate the implications of their choice of modeling tools.

The objective of this study is to provide defensible guidance on how to appropriately model relationships between road safety and traffic exposure. After providing a brief background, the motor vehicle crash process is examined using theoretical principles and a basic understanding of the crash process. It is shown that the fundamental crash process follows a Bernoulli trial with unequal probability of independent events, also known as Poisson trials (rather than a Poisson process). The evolution of statistical models is then presented as it applies to the motor vehicle crash process, and how well various statistical models approximate the crash process is discussed. The theory behind dual-state process
count models is provided, and why they have become popular for modeling crash data is noted.

A simulation experiment, where crash data are generated from Bernoulli trials with unequal outcome probabilities, is conducted to demonstrate how crash data give rise to “excess” zeroes. It is shown that the Poisson and other mixed probabilistic structures are simply approximations assumed for modeling the motor vehicle crash process. Furthermore, it shown that the fairly common observance of excess zeroes is more a consequence of low exposure and selection of inappropriate time/space scales than an underlying dual state process. In conclusion, selecting an appropriate time/space scales for analysis, including an improved set of explanatory variables and/or unobserved heterogeneity effects in count regression models, or applying small area statistical methods (observations with low exposure) represent the most theoretically defensible modeling approaches for datasets with a preponderance of zeros.

BACKGROUND: THEORETICAL PRINCIPLES OF MOTOR VEHICLE CRASHES

It is useful at this point to examine the crash process—and how to model it—using theoretical principles and a current understanding of the motor vehicle crash process. This process has rarely been discussed in the traffic safety literature in this manner, and is the stepping stone for arguments presented later in this paper (see also Kononov and Janson, 2002). Examined in this section are concepts of a single-state crash process, the notion of a dual-state process, and over-dispersion. Many of the basic concepts presented are not new and can be found in textbooks on discrete distributions (Olkin et al., 1980; Johnson and Kotz, 1969).

A crash is, in theory, the result of a Bernoulli trial. Each time a vehicle enters an intersection, a highway segment, or any other type of entity (a trial) on a given transportation network, it will either crash or not crash. For purposes of consistency a crash is termed a “success” while failure to crash is a “failure”. For the Bernoulli trial, a random variable, defined as \( X \), can be generated with the following probability model: if the outcome \( w \) is a particular event outcome (e.g. a crash), then \( X (w) = 1 \) whereas if the outcome is a failure then \( X (w) = 0 \). Thus, the probability model becomes

\[
\begin{array}{c|cc}
X & 1 & 0 \\
\hline
P(x = X) & p & q \\
\end{array}
\]

where \( p \) is the probability of success (a crash) and \( q = (1 - p) \) is the probability of failure (no crash).

In general, if there are \( N \) independent trials (vehicles passing through an intersection, road segment, etc.) that give rise to a Bernoulli distribution, then it is natural to consider the random variable \( Z \) that records the number of successes out of the \( N \) trials. Under the assumption that all trials are characterized by the same failure process (this
assumption is revisited later in the paper), the appropriate probability model that accounts for a series of Bernoulli trials is known as the binomial distribution, and is given as:

\[
P(Z = n) = \binom{N}{n} p^n (1 - p)^{N-n},
\]

where \( n = 0,1,2,\ldots,N \). In equation (1), \( n \) is defined as the number of crashes or collisions (successes). The mean and variance of the binomial distribution are \( E(Z) = Np \) and \( VAR(Z) = Np(1 - p) \) respectively.

For typical motor vehicle crashes where the event has a very low probability of occurrence and a large number of trials exist (e.g. million entering vehicles, vehicle-miles-traveled, etc.), it can be shown that the binomial distribution is approximated by a Poisson distribution. Under the Binomial distribution with parameters \( N \) and \( p \), let \( p = \lambda / N \), so that a large sample size \( N \) will be offset by the diminution of \( p \) to produce a constant mean number of events \( \lambda \) for all values of \( p \). Then as \( N \to \infty \), it can be shown that (see Olkin et al., 1980)

\[
P(Z = n) \approx \frac{\lambda^n}{n!} e^{-\lambda}
\]

where, \( n = 0,1,2,\ldots,N \) and \( \lambda \) is the mean of a Poisson distribution.

The approximation illustrated in Equation (2) works well when the mean \( \lambda \) and \( p \) are assumed to be constant. In practice however, it is not reasonable to assume that crash probabilities across drivers and across road segments (intersections, etc.) are constant. Specifically, each driver-vehicle combination is likely to have a probability \( p_i \) that is a function of driving experience, attentiveness, mental workload, risk adversity, vision, sobriety, reaction times, vehicle characteristics, etc. Furthermore, crash probabilities are likely to vary as a function of the complexity and traffic conditions of the transportation network (road segment, intersection, etc.). All these factors and others will affect to various degrees the individual risk of a crash.

These and other characteristics affecting the crash process create inconsistencies with the approximation illustrated in Equation (2). Outcome probabilities that vary from trial to trial are known as Poisson trials (note: Poisson trials are not the summation of independent Poisson distributions; this term is used to designate Bernoulli trials with unequal probability of events). As discussed by Feller (1968), count data that arise from Poisson trials do not follow a standard distribution. However, the mean and variance for these trials share similar characteristics to the binomial distribution when the number of trials \( N \) and the expected value \( E(Z) \) are fixed. Unfortunately these assumptions for crash data analysis are not valid: \( N \) is not known with certainty—but is an estimated value—and varies for each site, in which
\[ E(Z \mid p_1, \ldots, p_n) = N \bar{p} \]
\[ \text{VAR}(Z \mid p_1, \ldots, p_n) = N \bar{p}(1 - \bar{p}) - N s_p^2 \]

where \( \bar{p} = \frac{\sum_{i=1}^{N} p_i}{N} \) and \( N s_p^2 = \sum_{i=1}^{N} (p_i - \bar{p})^2 \geq 0 \). The only difference between these two distributions is the computation of the variance. Drezner and Farnum (1993) and Vellaisamy and Punnen (2001) provide additional information about the properties described by Feller (1968).

Nedelman and Wallenius (1986) have suggested that the unequal outcome occurrence of independent probabilities is related to the convex functions of the variance-to-mean relationships. Hence, they indicated that the variance-to-mean ratio would be smaller or larger than 1 whether the relationship is a concave or a convex function of the mean respectively (see figure 1), providing evidence to this effect. Examples of distributions that have concave relationships include the Bernoulli and Hypergeometric distributions, while examples of convex variance-to-mean relationships include the negative binomial (NB), the exponential, and uniform distributions. The Poisson distribution has a relationship that is both convex and concave, which only happens when \( E(Z) = \text{Var}(Z) = \lambda \).

Nedelman and Wallenius (1986) maintain that many phenomena observed in nature tend to exhibit convex relationships, concavity being very rare. As an example, they referred to a paper written by Taylor (1961), who evaluated 24 studies on the sampling of biological organisms for determining population sizes. Taylor found that 23 of the 24 studies followed a NB distribution. As discussed previously, crash data have been observed with variance-to-mean ratios above 1 (Abbess et al., 1981; Poch and Mannering, 1996; Hauer, 1997).

Barbour et al. (1992) proposed several methods for determining if the unequal event of independent probabilities can be approximated by a Poisson process. They used the
Stein-Chen method combined with coupling methods to validate these approximations. One of these procedures states that

\[
d_{TP}(L(Z), Po(\lambda)) \leq \min \{\lambda, \lambda^{-1}\} \sum_{i=1}^{N} p_i^2 \leq \max_{1 \leq i \leq N} p_i \tag{5}
\]

where,

\[
d_{TP} = \text{the total variance distance between the two probabilities measures } L(Z) \text{ and } Po(\lambda); \text{ (see appendix A.1 in Barbour et al. (1992) for the mathematical properties of the total variance distance)}
\]

\[
L(Z) = \text{count data generated by unequal events of independent probabilities;}
\]

\[
Po(\lambda) = \text{count data generated from a Poisson distribution with mean } \lambda = E(Z);
\]

Thus, since the individual \( p_i \) for road crash data are almost certainly very small, Poisson approximation to the total number of crashes occurring on a given set of roads over a given time period should be excellent.

However, taking together the number of crashes from different sets of roads, or from the same set of roads over different time periods, the distribution of the observed counts is often over-dispersed, in that the crash count variance \( VAR(Z) \) is larger than the crash count mean \( E(Z) \). Now, if \( W \) is any non-negative integer valued random variable such that \( VAR(W) \) is much larger than \( E(W) = \lambda \), Poisson approximation is unlikely to be good. For instance, it is also shown in Barbour et al. that if,

\[
\varepsilon = \min \{1, \lambda\} \frac{VAR(W)}{E(W)} - 1 > 0 \tag{6}
\]

then

\[
d_{TP}(L(W), Po(\lambda)) \geq (\varepsilon / \delta_r^2)^{r/(r-2)} \tag{7}
\]

for any \( r > 2 \), where

\[
\delta_r = \min \{1, \lambda^{1/2}\} \{E(|W - \lambda|)\}^{1/r} \tag{8}
\]

and a similar lower bound is true, whatever the mean chosen for the approximating Poisson distribution. Hence the value of \( \varepsilon \), which is a measure of the difference between mean and variance of \( W \), imposes limits on the accuracy of any Poisson approximation to the distribution of \( W \). Thus, if the data are over-dispersed, the simple Poisson trials model needs reappraisal.

One important limitation about the methods proposed by Barbour et al. is that the probability for each event must be known. Unfortunately, the individual crash risk ( \( p_i \) ) cannot be estimated in field studies since it varies for each driver-vehicle combination and across road segments. Although equations (5-8) are not ideally suited for motor
vehicle crash data analyses, they illustrate that Poisson and NB distributions represent approximations of the underlying motor vehicle crash process that is derived from a Bernoulli distribution with unequal event probabilities (Nedelman and Wallenius, 1986; Barbour et al., 1992). Data that do not meet the equality found in equation (7) will show over-dispersion, representing a convex relationship. Crash data commonly exhibit this characteristic (see also Hauer, 2001 for additional information). In contrast, over-dispersion resulting from other types of processes (not based on a Bernoulli trial) can be explained by the clustering of data (neighborhood, regions, wiring boards, etc.), unaccounted temporal correlation, and model mis-specification. The reader is referred to Gourviersoux and Visser (1997), Poormeta (1999) and Cameron and Trivedi (1998) for additional information on the characteristics of over-dispersion for different types of data.

There is, however, a simple explanation for the over-dispersion observed in empirical crash data, which is still entirely consistent with the theoretical inequality (5). This is that the mean number of crashes is not the same for different sets of roads or for the same set of roads in different time periods. For instance, take the numbers of crashes \( Z_1, \ldots, Z_k \) on a given set of roads over \( k \) successive years. If traffic volume increases by 2% each year, the mean number of crashes per year can be expected to increase; if road safety countermeasures are introduced, the mean number of crashes can be expected to fall. The values \( Z_1, \ldots, Z_k \) should then be modeled as independent Poisson random variables with different means \( \lambda_1, \ldots, \lambda_k \), and the spread among the values of the \( \lambda \)'s, which is additional to the Poisson variability, then accounts for the over-dispersion in the observed data. If the values of the \( \lambda \)'s are unknown, the correct approach would be to attempt to account for at least part of the variability in the \( \lambda \)'s by modeling their values using covariates, such as traffic volumes, geometric design elements and the like.

Over-dispersion, then, arises from crash data as a result of Bernoulli trials with non-equal success probabilities. Over-disperse data are characterized by “excess” zeroes (more zeroes than expected under an approximate Poisson process), “excess” large outcomes (large values of \( Z \)), or both. Zero-inflated models, presented and discussed in the next section, are models that explicitly account for “excess” zeroes. Explored later in the paper is whether the theory of zero-inflated models is consistent with the crash process.

**ZERO-INFLATED MODELS**

The first concept of a zero-inflated distribution originated from the work of Rider (1961) and Cohen (1963), who examined the characteristics of mixed Poisson distributions. Mixed Poisson distributions are characterized by data that have been mixed with two Poisson distributions in the proportions \( \alpha \) and \( 1 - \alpha \) respectively. The probability density function (pdf) of such a mixed distribution is

\[
P(n) = \alpha \frac{\lambda_1^n e^{-\lambda_1}}{n!} + (1 - \alpha) \frac{\lambda_2^n e^{-\lambda_2}}{n!}
\]  

(9)
where $\lambda_2 > \lambda_1$ (the means of the two distributions) and $n$ is the observed count data $(0,1,2,\ldots,N)$. Both Rider (1961) and Cohen (1963) have proposed different approaches using the method of moments for estimating the parameter $\alpha$. Cohen further described an approach for estimating the parameter $\alpha$ with zero sample frequency. Johnson and Kotz (1969) were the first to explicitly define a modified Poisson distribution (known as Poisson with added zeroes) that explicitly accounted for excess zeroes in the data. The modified distribution is the following:

$$P(n) = \alpha + (1-\alpha)e^{-\lambda}; \quad n = 0$$

$$P(n) = (1-\alpha)\frac{e^{-\lambda} \lambda^n}{n!}; \quad n \geq 1$$

Johnson and Kotz (1969) proposed a similar procedure to the one suggested by Cohen (1963) for estimating the parameter $\alpha$. Based on the work of Yoneda (1962), they also developed a general modified Poisson distribution that accounts for any kind of excess in the frequency of the data. Under this distribution, $n = 0,1,2,\ldots,K$ are inflated counts while the rest of the distribution $K+1,K+2,\ldots,N$ follows a Poisson process.

The concept of the mixed Poisson distribution introduced by the previous authors has been particularly useful to describe data characterized with a preponderance of zeros. For this type of data, more zeros are observed than what would have been predicted by a normal Poisson or Poisson-gamma process. It is generally believed that data with excess zeros come from two sources or two distinct distributions, hence the apply-named dual-state process. The underlying assumption for this system is that the excess zeros solely explain the heterogeneity found in the data (if we make abstraction of the ZINB) and each observation has the same mean $\lambda$ (explained further below). Two different types of regression or predictive models have been proposed in the literature for handling this type of data.

The first type is known as the hurdle model (Cragg, 1971; Mulhuly, 1986). This model states that zeros and nonzeros (or positive outcomes) come from two different data generating processes. The hurdle model is, in essence, a finite mixture produced by combining the zeros generated by one density with the zeros and nonzeros generated by a second zero-truncated density (note that this process is different than the ZIP described next). As explained by Cameron and Trivedi (1998), the basic idea of this model is that a binomial probability controls the binary outcome of whether a count has a zero or a positive realization (nonzero). If the realization is positive, the "hurdle is crossed" and the conditional distribution is governed by the truncated count data model. The dgp for a Hurdle model is given by
\[ P(n) = f_1(0); \quad n = 0 \]  
\[ P(n) = \frac{1 - f_1(0)}{1 - f_2(0)} f_2(n); \quad n \geq 1 \]

where, \( f(.)_1 \) and \( f(.)_2 \) are vectors of covariates in the model (not necessarily distinct). This type of model has not been extensively applied in the statistical field and is therefore not the focus of this paper. The reader is referred to Cragg (1971), Mulhully (1986) and Schmidt and Witte (1989) for additional information about hurdle models.

The zero-inflated count models (also called zero-altered probability or count models with added zeroes) represent an alternative way to handle data with a preponderance of zeros. Since their formal introduction by Lambert (1992) (who expanded the work of Johnson and Kotz, 1969), the use of these models has grown almost boundlessly and can be found in numerous fields. For example, these models have been applied in the fields of manufacturing (Lambert, 1992; Li et al., 1999), economics (Green, 1996), epidemiology (Heilbron, 1994), sociology (Land et al., 1996), trip distribution (Terza and Wilson, 1990) and political science (Zorn, 1996) among others. In transportation safety—particularly for modeling the occurrence of crashes—they have been applied by Shankar et al. (1997), Lee and Mannering (2002), Shankar et al. (2003), Qin et al. (2004), and Kumara and Chin (2003).

In essence, zero-inflated regression models are characterized by a dual-state process, where the observed count can either be located in a perfect state or in an imperfect state with a mean \( \mu \). This type of model is suitable for data generated from two fundamentally different states. As described in Washington et al. (2003), consider the following example. A transportation survey asks how many times you have taken mass transit to work during the past week. An observed zero could arise in two distinct ways. First, last week a respondent may have opted to take the vanpool instead of mass transit. Alternatively, a respondent may never take transit, as a result of other commitments on the way to and from their place of employment, lack of viable transit routes, lack of proximity of transit stations, etc. Thus two states are present, one being a normal count-process state and the other being a zero-count state. The count of zeroes observed across the entire population of respondents under this dual state process results in “excess” zeroes not explained by a Poisson or Negative Binomial process.

With Lambert’s zero-inflated count model, one has to compute the probability (\( p_i \)) that a zero count (\( n_i = 0 \)) was generated from the “perfect” or zero state. Lambert (1992) proposed a logistic regression, in which the probability \( p_i \) is parameterized as a function of the covariates found in the model. The pdf of the dual-state process therefore becomes:

\[ P(n_i) = p_i + (1 - p_i)e^{\mu_i}; \quad n_i = 0 \]  
\[ P(n_i) = (1 - p_i) \frac{e^{\mu_i} \mu_i^{n_i}}{n_i!}; \quad n_i \geq 1 \]
with \( \mu_i = X_i \beta \) and \( \beta \) a vector of covariates and \( X_i \) is a vector of coefficients associated with these covariates.

The probability for a site \( i \) to be in the zero state \( p_i \) is estimated through logistic regression:

\[
\text{logit}(p_i) = \log\left(\frac{p_i}{1-p_i}\right) = X_i \gamma
\]

where \( \gamma \) is a vector of covariates that influence the probability for a site to be in the zero state and \( X_i \) is a vector of coefficients associated with the covariates. Thus, at any given point in time, this model requires a set of observable characteristics that differentiates the zero and non-zero states of the dgp.

The maximum likelihood function that is then used to estimate the coefficients is defined as follows:

\[
L(\beta, \gamma \mid n_i) = \prod_{i=0}^{n} \left[ p_i + (1-p_i)e^{-\gamma_i} \left(1 - p_i\right) \frac{e^{\mu_i} \mu_i^{n_i}}{n_i!} \right]
\]

Lambert (1992) proposed an extension of the ZIP by including a shape parameter \( \tau \) in the logit function shown in Equation (13). This type of model is usually labeled as ZIP(\( \tau \)).

The zero-inflated models are not limited only to the univariate ZIP distribution (i.e., one mean \( \mu \)). Accordingly, Li et al. (1999) developed a multivariate ZIP (MZIP) for identifying different types of defects in the manufacturing process. The assumption for the MZIP is that each defect follows a ZIP distribution with its own mean \( \mu_j \), for observation \( i \) and defect \( j \). Under the MZIP, the sample mean is defined as

\[
\mu_i = \sum_{j=1}^{D} \mu_{ij} + \mu_{i0}, \quad \text{where} \quad D \quad \text{is the number of defects being investigated,} \quad \mu_{ij} \quad \text{is the mean for the ZIP for defect} \quad j, \quad \text{and} \quad \mu_{i0} \quad \text{is the common mean for observations that have all defects.}
\]

One drawback for using the MZIP is that the models usually include many parameters. Thus, the model selection requires a thorough study to prevent over-parameterization. The reader is referred to Li et al. (1999) for a detailed description about the pdf and the full maximum likelihood specification from MZIP models.

According to Lambert (1992), unobserved changes can cause the process to move randomly between the two states. Zorn (1996) argued instead that an observation classified under the perfect (or zero) state could move to the imperfect state with probability \( p \); the probability is computed not from logistic regression, but from a
binomial process. His hypothesis indicates that, at any given time, an observation categorized under the perfect state could theoretically become imperfect. It should be pointed out that, in both Lambert and Zorn papers, it is unclear under what conditions an observation changes states. In addition, there is no discussion about the meaning or interpretation of the boundary that delimits the zero and non-zero states.

Other methods for modeling crash data which have not yet been applied extensively include MZIP models, multi-logit Poisson, multinomial Poisson, spline functions, and small area statistical methods. These methods are not described in detail here, since they do not currently reflect state of the practice. However, as discussed in the conclusions, some of these methods may offer promise for future modeling of crash data.

**WHAT EMPIRICAL CRASH DATA TELL US**

The previous section demonstrated that the underlying motor vehicle crash process is represented by a series of Bernoulli trials with independence between trials and unequal probabilities of “success” (i.e. crash). It was shown that Negative Binomial and Poisson regression models are applied as approximations of the motor vehicle crash process. The occurrence of excess zeroes in crash data has been modeled using zero-inflated models with Poisson and Negative Binomial error structures. The commonly applied zero-altered models assume a dual state process. Before examining the appropriateness of these statistical modeling approaches, important aspects of empirical crash data are presented and discussed.

Empirical crash data share similar and interesting characteristics that merit further exploration. Table 1 summarizes crash data characteristics from six published studies. The table includes the proxy for exposure to risk, statistics on crash counts, and type and location of segments. The mean number of crashes per year is very low for each dataset. This is expected since all the studies have a substantially high number of zeros. Where the information is available, the datasets are shown to have between 2% to 12% more zeros than what would be expected given the mean number of crashes per year and a normal Poisson distribution (column #5). Second, with the exception of the last two studies, all highway segments are classified as arterial or collector roads and are located in a rural area. As discussed in the next paragraph, these types of highways are usually classified as ‘high risk’. Third, the first five datasets are shown to have very low average exposure; this characteristic is confirmed by looking at the right-hand side of Table 1. It is possible that the low exposure may explain the preponderance of zeros in the data. The prevalence of zeros in the last dataset is probably explained by another phenomenon, which is discussed below.

Table 2 summarizes the crash rate by functional class for rural highways in the United States. This table clearly shows that arterial and collector rural segments are more dangerous than interstate highways. In fact, a person is about 5 and 2 times more likely, given the exposure, to be involved in a crash on a minor collector or a principal arterial than a freeway respectively. Other researchers have confirmed the results shown in Table
2. For instance, Amoros et al. (2003) found that rural collector roads are generally about twice as dangerous as rural freeway segments for 8 counties in France. Brown and Baass (1995) evaluated crash rates by severity for different types of highway located within the vicinity of Montreal, Quebec. They reported that a driver is about 2 to 3 times more likely to be involved in a collision on rural principal and arterial roads than on freeways. The crashes were also found to be more severe for principal arterial roads.

The characteristics illustrated in Tables 1 and 2 show interesting, if not counterintuitive results. In a general sense, it is puzzling to note that a typical rural highway that has inherently safe segments would, at the same time, belong to a group classified as the most dangerous type of highways. This observation can be explained in one of two ways: either 1) rural highways include many inherently safe segments and a few tremendously dangerous segments, which results in an overall average crash rate much higher than that of freeway segments, or 2) crashes simply do not follow a dual-state process, but a single process characterized by low exposure. Another point worth mentioning is that rural highway segments characterized by high exposure or traffic volumes have never been found to follow a dual-state process (Hauer and Persaud, 1995; Harwood et al., 2000).

Another characteristic detailed in Table 1 concerns the high percentage of zeros (80%) for approaches of signalized 3-legged intersections located in Singapore (Kumara and Chin, 2003). At first glance, this high percentage appears to be counterintuitive, especially since intersection-related crashes usually account for about half of all crashes occurring in urban environments (NHTSA, 2000). In another study, Lord (2000) found that 3-legged signalized intersections in Toronto, Ontario experienced on average 4.8 crashes per year and only 10% of the intersections had zero crashes (all approaches combined). When the crash risk is compared between the two cities, a typical 3-legged signalized intersection is on average about 3 times more dangerous in Toronto as in Singapore. This observation merits further reflection: given the characteristics of each city, their effort placed on improving safety, and the same level of exposure, are 3-legged signalized intersections in Toronto truly more dangerous than in Singapore? Perhaps variations in driver behavior and traffic signal design may explain a portion of this difference. However, given that 80% of the approaches had no crashes, the excess zeros at signalized intersections in Singapore are likely attributable to non-reported crashes and perhaps other differences to a lesser degree. Kumara and Chin (2003) acknowledged that the excess zeros could be explained by non-reported crashes. Unfortunately, they did not explore this option further since assuming this prospect would entail that crash data cannot be generated from a dual-state process (see p. 53). A similar characteristic (significant number of non-reported crashes) has been observed in a study performed in Burkina Faso (Cima International, 2000; Lord et al., 2003a). Although many rural segments experienced zero crashes (note: about 600 crashes in 5 years for 2,200 kilometers) and the predictive models developed for this work predicted fewer crashes (a magnitude of two) than typical rural highway segments in Ontario, a detailed assessment of the rural highways clearly and unequivocally showed that they were extremely dangerous; considerably more than any road types illustrated in Table 2 (see Lord et al. 2003a & 2003b for additional details). This example is not intended to compare Burkina Faso with Singapore, but to show that different countries have different reporting
practices. This disparity leads to different estimates of safety and differing percentages of zeroes.
<table>
<thead>
<tr>
<th>Study</th>
<th>Location</th>
<th>Crashes per year</th>
<th>Exposure (AADT)</th>
<th>Observations</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Min</td>
<td>Max</td>
<td>Mean</td>
</tr>
<tr>
<td>Miaou (1994)</td>
<td>Rural Principal Arterial</td>
<td>0</td>
<td>8</td>
<td>0.20</td>
</tr>
<tr>
<td>Shankar et al. (1997)</td>
<td>Rural Principal Arterial</td>
<td>0</td>
<td>84</td>
<td>0.29</td>
</tr>
<tr>
<td></td>
<td>Rural Minor Arterial</td>
<td>0</td>
<td>7</td>
<td>0.09</td>
</tr>
<tr>
<td></td>
<td>Rural Collector Arterial</td>
<td>0</td>
<td>6</td>
<td>0.61</td>
</tr>
<tr>
<td>Lee and Mannering (2002)</td>
<td>Rural Principal Arterial</td>
<td>b0</td>
<td>b9</td>
<td>0.11</td>
</tr>
<tr>
<td>Qin et al. (2004)</td>
<td>Rural (SV)</td>
<td>0</td>
<td>61</td>
<td>0.68</td>
</tr>
<tr>
<td></td>
<td>Rural (SD)</td>
<td>0</td>
<td>23</td>
<td>0.15</td>
</tr>
<tr>
<td></td>
<td>Rural (OD)</td>
<td>0</td>
<td>7</td>
<td>0.04</td>
</tr>
<tr>
<td>Shankar et al. (2003)</td>
<td>Suburban</td>
<td>0</td>
<td>4</td>
<td>0.16</td>
</tr>
<tr>
<td>Kumara and Chin (2003)</td>
<td>Urban Intersection</td>
<td>0</td>
<td>6</td>
<td>0.29</td>
</tr>
</tbody>
</table>

* a number of trucks in veh-miles x 10^6, b crashes per month, c total number of observations, d AADT for vehicles (no pedestrian volumes are available for this data set)
* e total entering flow (the data did not include flows for each approach), SV = single-vehicle, SD = same direction (multi-vehicle), OD = opposite direction (multi-vehicle)
* ID = intersection (multi-vehicle)
Table 2. Number of Crashes and Crash Rate for Rural Highways by Functional Class (US DOT, 1995)

<table>
<thead>
<tr>
<th>Functional Class</th>
<th>Fatal Injury</th>
<th>Non-Fatal Injury</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Number</td>
<td>Rate(^1)</td>
</tr>
<tr>
<td>Interstate</td>
<td>2,076</td>
<td>1.01</td>
</tr>
<tr>
<td>Principal Arterial</td>
<td>3,452</td>
<td>1.76</td>
</tr>
<tr>
<td>Minor Arterial</td>
<td>3,760</td>
<td>2.56</td>
</tr>
<tr>
<td>Major Collector</td>
<td>5,400</td>
<td>2.93</td>
</tr>
<tr>
<td>Minor Collector</td>
<td>1,437</td>
<td>2.86</td>
</tr>
</tbody>
</table>

\(^1\)Rates are per 100 million vehicles-miles

SIMULATED CRASH DATA FROM BERNOULLI TRIALS

The previous section demonstrated that empirical data reveal excess zeroes. It was argued that these excess zeroes are likely to be attributable to differences in reporting practices, low rates of exposure to risk, or both. It could also be argued that the selection of roadway segment spatial scale will affect the number of observed zeroes, with smaller segments resulting in larger numbers of observed zeroes.

This section presents the results of a simulation study intended to illustrate the concepts discussed in the previous section. In this exercise, a series of simulation runs was performed by replicating a Bernoulli trial with unequal probability of events—the nature of the motor vehicle crash process described previously. A sample of 100 sites was used in the simulation. The individual risk \( p_i \) was simulated from a combination of uniform and lognormal distributions (e.g., the risk for each site is uniformly distributed and the risk for each driver is lognormal distributed). Data were not generated from a Poisson-gamma distribution since Poisson Trials, resulting from a Bernoulli trial (with low \( p \) and large \( N \)) do not follow a standard distribution. In addition, one goal of the simulation effort is to show that the Poisson-gamma model (the most commonly used) can be used for approximating the motor vehicle crash process; however, this does not imply that it is the best model available. Average individual risk in the simulation varies from about 20 to 111 in 200 million, as detailed in Table 2; these values are similar to what is found elsewhere (see Hauer and Persaud, 1995 or Brown and Baass, 1995). For each site, the estimated mean number of events was computed such that

\[
\hat{\lambda} = N\hat{p} = \sum_{i=1}^{N} p_i
\]

where,

\( \hat{\lambda} \) = the estimated mean number of events in one year;

\( \hat{p} = \sum_{i=1}^{N} p_i \); and,

\( N \) = the number of trials.
The simulation was performed using GENSTAT (Payne, 2000) for the following three traffic flow conditions (AADT): 50 vehicles per day, 500 vehicles per day, and 5,000 vehicles per day. Thus, the total number of vehicles in one year is 365 days times AADT. The simulation runs are meant to represent sites with very low exposure, low exposure, and medium exposure to risk respectively. Four series of simulation runs were performed for each of the exposure levels, characterized by the degree of crash risk and the heterogeneity in crash risk (variability in crash risk across different sites).

1) high heterogeneity-high risk (Uniform: 0.0001 (Max), 0.00000001 (Min); variance for lognormal: 0.5)
2) low heterogeneity-low risk (Uniform: 0.000001 (Max), 0.00000001 (Min); variance for lognormal: 0.5)
3) very low heterogeneity-medium/high risk (fixed high risk=0.00001; variance for lognormal: 0.5 - all the variance is explained by this distribution)
4) very low heterogeneity-low risk (fixed low risk=0.0000001; variance for lognormal: 0.5 - all the variance is explained by this distribution)

The results of the four simulation runs are presented in Tables 3 through 5. The data shown in theses tables are the fitted frequency distribution estimates, as provided by GENSTAT. Note that the simulation performed in this work is not meant to replicate the actual crash process occurring on transportation networks—the effects of covariates on crashes are important and not assumed, so simplifications have been made. Similarly, all sites used in this exercise are subjected to the same exposure; obviously, it is unreasonable to assume in practice that all sites will have the same exposure. Nonetheless, the simplifications described herein do not hinder conclusions made regarding the simulations.

Table 3 summarizes the results of the simulation run used for simulating data with a high degree of heterogeneity and for observations that include sites categorized as high risk. This table shows that the number of events follow a Poisson distribution for sites with very low exposure, with about 92% of the sites having zero crashes. For low exposure, in contrast, the simulation generated more zeros than what would be expected from the Poisson and Poisson-gamma (NB) distributions. This result seems to agree with the results illustrated in Tables 1 and 2 respectively; sites with a preponderance of zeros are characterized by low exposure and high risk. Finally, despite the fact the data were generated from a Uniform-Lognormal distribution, the Poisson-gamma (NB) distribution provides a superior statistical fit than the Poisson distribution for sites with medium exposure.

Table 4 exhibits the results of the simulation run for low heterogeneity and sites with low risk. The results demonstrate that for low exposure the Poisson distribution offers good statistical fit, although some heterogeneity exits in the data. However, the Poisson-gamma distribution provides a better fit than the Poisson distribution for medium exposure. Table 4 also reveals that the only situation where a site may be inherently safe is when the exposure tends towards zero, as illustrated in the last columns. Table 5 summarizes the results for sites with very low heterogeneity. The simulation
demonstrates that the Poisson distribution can be used to approximate data generated by a nearly homogeneous Bernoulli process. This outcome can clearly be seen both for high and low crash risks.
## Table 3. Simulation Results for Sites Characterized by High Heterogeneity and High Risk

<table>
<thead>
<tr>
<th>Number of Crashes</th>
<th>Observed</th>
<th>Expected Poisson</th>
<th>Expected Poisson-gamma</th>
<th>AADT=5000</th>
<th>Observed</th>
<th>Expected Poisson</th>
<th>Expected Poisson-gamma</th>
<th>AADT=500</th>
<th>Observed</th>
<th>Expected Poisson</th>
<th>Expected Poisson-gamma</th>
<th>AADT=50</th>
<th>Observed</th>
<th>Expected Poisson</th>
<th>Expected Poisson-gamma</th>
</tr>
</thead>
<tbody>
<tr>
<td>0-2</td>
<td>9</td>
<td>0.11</td>
<td>9.27</td>
<td>0</td>
<td>46</td>
<td>34.30</td>
<td>43.31</td>
<td></td>
<td>0</td>
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<td>--</td>
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<tr>
<td>3-4</td>
<td>11</td>
<td>1.25</td>
<td>10.84</td>
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<td>36.70</td>
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<tr>
<td>5-6</td>
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<td>11.93</td>
<td>2</td>
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<td>19.63</td>
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<td>7-9</td>
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<td>10-11</td>
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<td>12-14</td>
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</tr>
<tr>
<td>15-16</td>
<td>10</td>
<td>9.59</td>
<td>6.33</td>
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</tr>
<tr>
<td>Mean</td>
<td>11.51</td>
<td>11.16</td>
<td>11.48</td>
<td>1.10</td>
<td>1.06</td>
<td>1.09</td>
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<td>0.10</td>
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</tr>
<tr>
<td>$\phi$</td>
<td>--</td>
<td>2.25</td>
<td>(1.30)</td>
<td>--</td>
<td>1.64</td>
<td>(0.78)</td>
<td>--</td>
<td>--</td>
<td></td>
<td></td>
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<td></td>
<td></td>
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</tr>
</tbody>
</table>

$^1$ Dispersion parameter of the Poisson-gamma
Table 4. Simulation Results for Sites Characterized by Low Heterogeneity and Low Risk

<table>
<thead>
<tr>
<th>Number of Crashes</th>
<th>Observed</th>
<th>Expected Poisson</th>
<th>Expected Poisson-gamma</th>
<th>Number of Crashes</th>
<th>Observed</th>
<th>Expected Poisson</th>
<th>Expected Poisson-gamma</th>
<th>Number of Crashes</th>
<th>Observed</th>
<th>Expected Poisson</th>
<th>Expected Poisson-gamma</th>
</tr>
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<tbody>
<tr>
<td>0</td>
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<td>30.66</td>
<td>34.30</td>
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<tr>
<td>1</td>
<td>32</td>
<td>36.25</td>
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<td>1+</td>
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<td>12.27</td>
<td>11.00</td>
<td>1+</td>
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<td>4+</td>
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<td>Total</td>
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<tr>
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</tbody>
</table>

$^1$Dispersion parameter of the Poisson-gamma
Table 5. Simulation Results for Sites Characterized by Very Low Heterogeneity

<table>
<thead>
<tr>
<th>Number of Crashes</th>
<th>AADT=5000 (high/medium risk)</th>
<th>AADT=5000 (low risk)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Observed</td>
<td>Expected Poisson</td>
</tr>
<tr>
<td>0-16</td>
<td>9</td>
<td>7.81</td>
</tr>
<tr>
<td>17-19</td>
<td>15</td>
<td>15.13</td>
</tr>
<tr>
<td>20-21</td>
<td>13</td>
<td>14.95</td>
</tr>
<tr>
<td>22</td>
<td>14</td>
<td>8.24</td>
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<td>23-24</td>
<td>10</td>
<td>16.27</td>
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<tr>
<td>25</td>
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<td>7.39</td>
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<td>26-27</td>
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<td>28-30</td>
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<td>11.23</td>
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<tr>
<td>31+</td>
<td>8</td>
<td>5.78</td>
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<td>Total</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Mean</td>
<td>23.21</td>
<td>23.13</td>
</tr>
<tr>
<td>φ</td>
<td>(4.84)</td>
<td>(0.48)</td>
</tr>
</tbody>
</table>

φ₁ Dispersion parameter of the Poisson-gamma
* This is basically a normal Poisson process

DISCUSSION

Using theoretical principles and an understanding of the basic crash process, motor vehicle crashes were shown to follow a Bernoulli trial with independence of events and unequal crash probabilities—probabilities that are a function of vehicle, driver, roadway, and environmental factors. It was then shown that Poisson trials characterize the process when crash probabilities are relatively small and the number of trials is large. Poisson and Negative Binomial probability models are generally used to approximate the crash process. Observed data, however, have revealed excess zeroes, and these “excess” zeroes can be fit using zero-inflated or zero-altered probability models, often yielding a superior statistical fit compared to Poisson and Negative Binomial models. Zero-inflated models were shown to be derived from a dual-state process, implying that there are perfectly safe and unsafe intersections/road segments/etc.

A brief discussion of the application of zero-inflated models in transportation safety is in order. Miaou (1994) was the first to introduce ZIP models for safety analyses, where he compared regular Poisson, Poisson-gamma, and ZIP regressions for modeling the relationship between truck crashes and geometric design features of rural highway segments. He justified the use of the ZIP not as a dual-state process, but to account for unreported crash data. He concluded that the ZIP offers, in some circumstances, better statistical inference, but indicated that the results could be difficult to interpret. A few authors have argued that crashes occurring on highway segments follow a dual-state process. For instance, Shankar et al. (1997) suggested that highway segments could be categorized either as inherently safe or unsafe. They applied ZIP and ZINB predictive...
models for principal and minor arterial rural road segments located in Washington. They suggested that the ZIP model offers better statistical fit (based on the Vuong Statistics – see Vuong, 1989) for the principal arterial data, while the ZINB was deemed more appropriate for the minor arterial data. Lee and Mannering (2002) evaluated the frequency and severity of run-off-the-road accidents using the ZINB regression models for rural highway segments in Washington. Lee and Mannering used the same approach as Shankar et al. (1997) and suggested that run-off-the-road crashes follow a dual-state process. The time-scale used in their work was crashes per month rather than the more commonly used crashes per year, which would result in a greater number of excess zeroes. The models were used for determining which roadside features increase the likelihood of injury.

Qin et al. (2004) developed a new approach for relating traffic volume to crash incidence. They used the ZIP as a dual-state process for determining the relationship between different crash types and daily volume, segment length, speed limit, and roadway width. The authors developed the predictive models from data for rural and semi-urban highway sections in Michigan. Qin et al. found that the relationship between crashes and traffic volume (annual average daily traffic or AADT) is non-linear and varies by crash type. Shankar et al. (2003) examined vehicle-pedestrian crashes on urban or suburban roads in Washington. They evaluated Poisson-gamma and ZIP models for predicting crashes involving pedestrians for 440 1-mile segments. Since information on pedestrian exposure was unavailable, they substituted pedestrian counts with surrogate measures such as the presence of crosswalks, driveways, and paved shoulders among others. Their work shows that urban or suburban segments could theoretically be inherently safe for pedestrians (although pedestrian exposure is not included in the analysis).

Zero-inflated models have also been proposed for modeling intersection crashes. For instance, Kumara and Chin (2003) and Mitra et al. (2002), who used the same data, employed ZINB regression techniques for modeling crashes at 3-legged intersections in Singapore. Although accident rates were deemed unacceptably high and crashes had increased from 7,636 in 1998 to 9,129 in 1999, the authors claimed that crashes at 3-legged intersections in Singapore follow a dual-state process, in other words, that some intersections can be classified as inherently safe. These authors justified the use of the ZINB over the Poisson-gamma since the Vuong Statistic was found to be significant.

Although zero-inflated models offer improved fit to crash data in many cases, it is argued in this paper that the dual state process underlying the development of these models is not consistent with crash data. As was shown with both empirical and simulated data, excess observed zeroes arise from low exposure and high risk conditions (this explains the counts at the tail). In addition, the selection of spatial and temporal scales influences the number of observed zeroes. For example, using crashes per 10th of a mile on urban arterials will result in a greater proportion of observed zeroes than using crashes per mile. Surely, whether a process is dual state should not rest on the selection of spatial or temporal scale of analysis (see example below). For an inherently safe state to exist, either one of the following two conditions must be present: 1) the individual probability \( p_i \) must either be 0 or so low that it approaches 0 for each vehicle that enters an entity
and/or 2) the number of vehicles $N$ (or exposure) is or tends towards 0 for the given time period under study. Since it unreasonable to assume that each driver (no matter how many) will have a probability $p_i$ equal to 0 (a large body of research suggests that crashes are 70% to 90% human error), the number of vehicles or exposure must approach 0 (or be sufficiently small). This outcome is in accordance with both empirical and simulated crash data presented in this paper.

The characteristic described in the previous paragraph can be expressed or conceptualized in a dual state framework such that (see equations (9), (10) and (15)):

$$\lambda_1 = \bar{p}_1 = \sum_{i=1}^{N} p_i \rightarrow 0$$

$$\lambda_2 = \bar{p}_2 = \sum_{j=1}^{M} p_j$$

where $\lambda_1$ is the mean of the first distribution (or state) that tends towards 0; $\lambda_2$ is the mean of the second distribution; $N$ is the number of vehicles traveling through sites included in the first distribution; and $M$ is the number of vehicles traveling through sites contained of the second distribution. If the second distribution (i.e., for $\lambda_2$) follows a normal Poisson process (such as the ZIP), then every site has theoretically the same mean and the data must meet the properties of equation (5). Furthermore, this attribute entails that each site must automatically have nearly the same exposure (or the same number of vehicles), given the characteristics of equation (5), in order to obtain the same mean. In practice, it is unreasonable to assume that each site will be subjected to the same exposure; thus, violating the properties of equation (5) and the fixed mean across different sites. If the second distribution is characterized by a variance-to-mean ratio above 1 (such as the ZINB), the inequality of equation (6) holds and over-dispersion exists in the second dataset.

As explained previously, the use of different space or time scales affects exposure, which in return influences the number of zeros present in the data (note: it will also affect the whole distribution, not just the number of zeros). To demonstrate this characteristic, a simple example is illustrated in Figure 2. In this figure, crashes estimated from a Poisson distribution were simulated with a mean $\lambda = 0.5$ for 150 sites. This simulation could represent 1-km highway segments with similar characteristics. Then, 50 sites with 0 crash count were added randomly to this distribution to characterize a dual-state process for a total of 200 1-km segments. A Poisson-gamma distribution could not be fitted with the proposed mixed distribution, confirming that too many zeros exist in the data. Once the simulation was completed, the sections were grouped into 2-km and 5-km segments respectively. As expected, Figure 2 shows that the number of sites with no observation diminishes drastically with longer segments. In fact, even with 2-km segments, the over-presentation of zeros disappears (i.e., more zeros than what would be expected given the new estimated mean), as shown with the fitted Poisson-gamma distribution in Figure 2b. Although this example focused on the space scale, the same results would be observed
when different time scales are used (e.g., crashes per 5 years versus crashes per 5 minutes for the same segment length, etc.).

Figure 2. Frequency Distribution based on a Poisson Process ($\lambda = 0.5$) with added 0s for 1-km, 2-km and 5-km Segments
If ZIP and ZINB models provide good statistical fit but do not characterize the underlying crash process, several interesting questions arise. First, what are the consequences of applying these models? Second, what alternative models should be used instead? Answers to these two questions are now provided.

If the only goal consists of finding the best statistical fit then the zero-inflated models may be appropriate, since they offer improved statistical fit compared to Poisson or Poisson-gamma models. However, this may not be sound practice. It can be shown that other types of models provide better fit (i.e., likelihood, MSE, etc.) than Poisson-gamma models, and some even better than ZIP or ZINB models. For instance, one could use the multilogit-Poisson for modeling multi-state processes (note that this is not the same type of model as the MZIP). For this type of model, the crash process could be divided into "$m$" states, representing categories of perfect safety, above average safety, average safety, less than average safety, and least safe. The Multinomial-Poisson process is another modeling approach that will fit the data better than Poisson-gamma models. The main characteristic of this model is that each count $Y_i$ follows a multinomial distribution (Dalal et al., 1990; Lang, 2002). Although this type of model provides good statistical fit, it is not commonly used in practice since the likelihood function can be very difficult to compute (Baker, 1994). The ultimate statistical fit can be found using non-parametric (including spline functions) or semi-parametric models (Ullah, 1989; Efromovich, 2000). These models will fit the data better than any parametric model. Their advantage: there is no longer any assumption about whether the data follow any statistical distribution, either for the functional form, for the error distribution or both. This disadvantage is that much faith is lost in agreement with theoretical knowledge of crashes and that any dataset will be grossly overfit by the model and results will not be transferable or generalizable.

Usually what is sought besides good statistical fit is insight into the underlying data generating process—motor vehicle crashes in the current context. At risk when using zero-inflated models is the possibility that mis-interpretations about safe and unsafe intersections/road segments/etc. will result. Someone might falsely believe that certain engineering investments—as predicted by the zero-inflated models—will lead to inherently safe locations. The resulting models will be difficult, if not impossible, to interpret in the ‘real world’ of crash causation. It may also lead modelers down the path of finding the best fit to data, possibly over-fitting the models. As stated in Washington et al. (2003), “If there is not a compelling reason to suspect that two states might be present, the use of a zero-inflated model may be simply capturing model mispecification that could result from factors such as unobserved effects (heterogeneity) in the data.”

How then, should crashes be modeled appropriately? The answer derives from revisiting the root of excess zeroes, which are caused by the following four issues: (1) spatial or time scales that are too small; (2) under or mis-reporting of crashes; (3) sites characterized by low exposure and high risk; and (4) important omitted variables describing the crash process. An obvious fix for (1) is to select appropriate time and spatial scales, which in some cases will result in more costly data collection. The remedies for (2), (3), and (4) require modeling solutions. One solution is to estimate NB
and Poisson models with a term for unobserved heterogeneity. This could account for under- or mis-reporting of crashes and omitted important variables in the crash process.

Fortunately there exist other statistical tools that can be used for modeling data with a preponderance of zeros commonly observed in crash data. Recall that the excess zeroes are mainly attributed to low exposure (given the time-scale defined as crashes per year) and high risk. Small area statistics (SAS) (also known as small area estimation or SAE) are such tools that can be used for data characterized by low exposure. These tools originated from researchers in survey sciences who frequently deal with small sample sizes (some even have a sample size of zero) (Rao, 2003). Typically, the term "small area" is usually employed for areas where direct estimates of adequate precision cannot be produced. Thus, the goal of SAS is to use "indirect" estimators that "borrow strength" by using values from related areas and/or time periods to increase the "effective" sample size of interest. Empirical and Hierarchical Bayes methods combined with random-effect models are used to model this effect (Hauer, 1997; Carlin and Louis, 2000; Miaou and Lord, 2003). As opposed to zero-inflated models, SAS offer a much better and more rational modeling approach for conducting safety analyses for sites with low exposure. The reader is referred to Ghosh et al. (1998), Mukhopadhyay (1998) and Rao (2003) for additional information on these model types.

**CONCLUSIONS**

The objective of this study was to provide defensible guidance on how to appropriate model crash data. The paper was motivated by the vast array of modeling choices, the lack of formal guidance for selecting appropriate statistical tools, and the peculiar nature of crash data, which has lead to lack of consensus among transportation safety modelers. Four main conclusions are drawn from this research.

1. Crash data are best characterized as Bernoulli trials with independence among crashes and unequal crash probabilities across drivers, vehicles, roadways, and environmental conditions. Because of the small probability of a crash and the large number of trails these Bernoulli trials can be well approximated as Poisson trials.

2. Poisson and Negative Binomial models serve as statistical approximations to the crash process. Poisson models serve well under nearly homogenous conditions, while Negative Binomial models serve better in other conditions.

3. Crash data characterized by a preponderance of zeros is not caused by a dual-state process. One or more of four conditions lead to excess zeroes in crash data. 1) Sites with a combination of low exposure, high heterogeneity, and sites categorized as high risk; 2) Analyses conducted with small time or spatial scales; 3) Data with a relatively high percentage of missing or mis-reported crashes; and 4) Crash models with omitted important variables.

4. Theoretically defensible solutions for modeling crash data with excess zeroes include changing the spatial or time scale of analysis, including unobserved heterogeneity terms in NB and Poisson models, improving the set of explanatory variables, and applying small area statistical methods.
The intent of this paper was to foster new thinking about how to approach the modeling of crash data. A bottom up focus on the crash process has been lacking, and it is hoped that this paper begins to fill this gap in the literature. It may be preferable to begin to develop models that consider the fundamental process of a crash and avoid striving for “best fit” models in isolation. Further work should concentrate on modeling Bernoulli trials with unequal probability of events. In the end, it may be possible to estimate the individual probability of crash risk for different time periods and driving conditions.

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